

## **Tiss'You** **Financial Overview – 2024**

In 2024, Tiss'You SRL achieved record financial performance, marking a decisive step forward in its growth trajectory. Revenues more than doubled compared to the previous year, reaching €3.16 million (+119% vs 2023). This strong expansion was driven by both international sales and the consolidation of our product portfolio in regenerative medicine.

Profitability improved significantly, with a net profit of €1.27 million (+416% vs 2023). The company strengthened its financial position, closing the year with net equity of €1.8 million (up from €0.65 million in 2023) and a robust cash balance of 567k€, after a partial profit sharing of 600k€. These results underline Tiss'You's ability to generate sustainable margins while investing in research and development.

### **Growth Drivers**

- **International Expansion:** Exports accounted for a substantial share of revenues, confirming Tiss'You's positioning as a global player in regenerative medicine.
- **R&D Commitment:** Continued investment in research and innovation supports the development of advanced medical devices and strengthens competitive advantage.
- **Operational Efficiency:** Cost management and production optimization contributed to increased margins and profitability.

### **Outlook 2025**

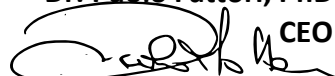
Looking ahead, Tiss'You aims to build on the strong foundation achieved in 2024. The company will:

- Expand commercial activities into new international markets, leveraging strategic partnerships.
- Consolidate its production facilities to scale up capacity and efficiency.
- Advance its R&D pipeline with innovative solutions in regenerative medicine.
- Maintain a focus on profitable growth and long-term value creation.

With a solid balance sheet, growing revenues, and a strong commitment to innovation, Tiss'You is well-positioned to sustain its growth trajectory.

**Tiss'You SRL**

**Dr. Paolo Fattori, PhD**

Handwritten signature of Dr. Paolo Fattori in black ink, followed by the text 'CEO'.